News Release



Japan Credit Rating Agency, Ltd.

18-D-0325 July 9, 2018

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

Hulic Co., Ltd. (security code: 3003)

<Assignment>

Shelf Registration: Preliminary A+

<Affirmation>

Long-term Issuer Rating: A+
Outlook: Stable
Bonds: A+
Bonds (Dated subordinated bonds): ASubordinated Loan: A-

Shelf Registration: Preliminary A+

CP: J-1

Rationale

- (1) Hulic Co., Ltd. (the "Company") is a real estate company with leasing business as the core business. It has strong relationships with Mizuho Group in terms of its background, board members, financial transactions, etc. and takes advantage of the Group's human resources and information on business operations. It has been expanding asset turnover-based value-added business in recent years. However, it does not handle large-scale real estate development or condominium development and sales for the asset turnover-based business. Under the strict investment criteria, it acquires properties in consideration of exit strategy and is promoting business strategy with controlled risks.
- (2) Its business has been continuously expanding centering on the stable leasing business. Operating elderly care facilities and hotels as well as bank branch and office buildings in good locations of central Tokyo, it has diversified its earnings sources. While expanding business, it has been strictly conducting financial management. Although it is unlikely that its financial structure will significantly improve for the time being due partly to the expanding investments for real estate development projects, it is highly conscious of financial discipline. JCR sees that the Company will continue financial management in consideration of the soundness in response to business environment. Taking the above into consideration, JCR affirmed ratings for the Company with Stable outlook. Further improvement of financial structure will be important for an increase of its creditworthiness going forward.
- (3) It is expected that the Company will continue to post a record-high operating income for the fiscal year ending December 2018 (FY2018), increasing the income 12.0% year-on-year to 72 billion yen. In the mainstay leasing business, completion and acquisition of new properties are expected to help increase the profit in addition to the help by the existing properties with high occupancy rates. Profit from real estate sales such as the value-added business is also expected to increase. Under the medium-term management plan ending in FY2020, it targets an operating income of 88 billion yen. JCR sees that profit from the leasing business will lead the increasing trend of the profit, and JCR will confirm the sustainability and whether the Company can strengthen the leasing portfolio.
- (4) Its financial structure has been improving. Its equity ratio was 27.7% and net DER was 2.1x as of December 31, 2017. These ratios as of December 31, 2013 were 24.4% and 2.5x, respectively. Although its interest-bearing debt is on the rise due to expansion of investments, its equity capital has increased thanks to accumulation of periodic income and public offering. The unrealized gains on its assets which can work as financial buffer are also increasing. Going forward, the Company will continue aggressive investments for the purpose of achieving its profit goal set forth under the medium-term management plan. It took financial measures in 2018 for the increasing investment through implementing hybrid finance. In the midst of the increasing interest-bearing debt, it retains flexibility in financing structure where it raises funds through unsecured debts and makes the debt payment periods longer. JCR will closely watch whether the Company can improve its financial structure through keeping balance between investment and recovery.

Takeshi Rikawa, Hiroshi Kawagoe



Ratina

Issuer: Hulic Co., Ltd.

<Assignment>

Shelf Registration: Preliminary A+ Maximum: JPY 100 billion

Valid: two years effective from July 11, 2018

<Affirmation>

Long-term Issuer Rating: A+ Outlook: Stable

Issue	Amount (bn)	Issue Date	Due Date	Coupon	Rating
bonds no.3	JPY 5	Apr. 25, 2013	Apr. 24, 2020	0.80%	A+
bonds no.4	JPY 8	Apr. 24, 2014	Apr. 24, 2019	0.359%	A+
bonds no.5	JPY 10	Apr. 24, 2014	Apr. 24, 2024	0.949%	A+

Issue Amount (bn) Issue Date Maturity Date Coupon Rate

1st Series Deferrable Interest and Callable Unsecured JPY 50 Jan. 26, 2018 Jan. 26, 2053 (Note) A-

Subordinated Bonds

(Note): 0.99% per annum for interest periods from next day of the issue date to the interest payment date in January 2023 (including this interest payment date). 6M Euro LIBOR + 1.87% for interest periods in and after January 2023 (excluding this interest payment date).

Early redemption/Purchase: Early redemption after a lapse of 5 years from issuance

Early redemption upon occurrence of Tax Events or Rating Events

Purchase

Replacement: There has been representation of intention for replacement at the time of the

Early Redemption.

Optional Interest Suspension: The issuer may suspend interest payment at its discretion.

Mandatory Interest Suspension: No provisions Accumulation/Non-Accumulation: Accumulation

Ranking of Claims: The Subordinated Bonds are subordinated to all debts (excluding the

Subordinated Bonds and the subordinated debts ranking pari passu with the Subordinated Bonds) and rank pari passu with the first preferred stock.

Issue Amount (bn) Execution Date Repayment Date Interest Rate Rating Subordinated Loan JPY 100 (Note 1) Mar. 31, 2053 (Note 2) A-

(Note 1): 1st execution date: March 30, 2018 and 2nd execution date: June 29, 2018

(Note 2): 3M JPY TIBOR + initial spread for interest periods from the first loan execution to the interest payment date (excluding this date) in March 2023. 3M JPY TIBOR + initial spread + 1.00% step-up interest rate

for interest periods beginning on and after the said interest payment date.

Early repayment: Repayment after a lapse of 5 years from the loan execution

Repayment upon occurrence of Tax Events or Rating Events

Repayment by agreements with all lenders and agent

Replacement: There has been representation of intention outside the loan

agreement

Optional Interest Suspension: The Company may suspend interest payment at its discretion.

Mandatory Interest Suspension: No provisions Accumulation/Non-Accumulation: Accumulation

Ranking of Claims: The Subordinated Loan is subordinated to all debts (excluding the

Subordinated Loan and the subordinated debts ranking pari passu with the Subordinated Loan) and ranks pari passu with first

preferred stock.

Shelf Registration: Preliminary A+ Maximum: JPY 60 billion

Valid: two years effective from July 11, 2016

CP: J-1

Maximum: JPY 150 billion



Rating Assignment Date: July 4, 2018

The criteria used for identifying matters which serve as assumptions for the assessment of the credit status, and the criteria used for setting of grades indicating the results of the assessments of the credit status are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

Outline of methodology for determination of the credit rating is shown as "JCR's Rating Methodology" (November 7, 2014), "Real Estate" (July 13, 2011) and "Ratings of Hybrid Securities" (September 10, 2012) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

Glossary:

A preliminary rating is a credit rating assigned as a preliminary evaluation while material terms for issue to be rated are not yet finalized. When the issuing terms are finalized, JCR will confirm them and will assign a credit rating anew. The rating level of the final rating may be different from that of the preliminary rating, depending on the final content of the terms, etc.

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)

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INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	Hulic Co., Ltd.
Rating Publication Date:	July 9, 2018

The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7

- · Please see the news release.
- The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7
 - · Please see the news release.
- The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7
 - The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
 - The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

A) Business Bases

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

B) Financial Grounds and Asset Quality

The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.

C) Liquidity Positions

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).



- D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

 The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. by their own conditions and/ or position of support/ assistance for the issuer.
- E) Order of Seniority in Debt Payment

 The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.
- The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7
 - The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
 - The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
 - The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.
- Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule $_{17g-7}$
 - The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.
- 6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7
 - There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.
- Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7
 - There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.
- The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule17g-7



- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.
 - A) Audited financial statements presented by the rating stakeholders
 - B) Explanations of business performance, management plans, etc. presented by the rating stakeholders
 - C) Documentation of the rated financial product presented by the rating stakeholders

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Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(l) of Rule 17g-7

- JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the publication by the issuer or some independent media or, otherwise, JCR analyst's scrutiny, etc.
- JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.

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Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7

- JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
- JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of credit rating, such as one in the ancillary business.

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Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.



D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

F) Rise and Fall in General Economy and Markets

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

G) Various Events

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

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Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- · Historical records of the credit rating herewith presented are posted in the end of this paper.
- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

https://www.jcr.co.jp/en/service/company/regu/nrsro/

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Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

A) Business Bases

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

B) Financial Grounds and Asset Quality

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset



quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

- D) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract
 - The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the order of seniority in repayment of interests and principal. JCR assumes the resultant change of the credit rating is most likely by a notch. The change could be as much as a few notches if the issuer's financial structure differs so much and thereby the balance between debts shifted so greatly. Rating change is also possible in case of the financial products for which non-payment of interest/ principal is contractually permissible, if and when the assumptions made at the time of its determination turns out to be inaccurate. The change of the credit rating is assumed to be by a notch but often as much as a few notches.
- E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

 14^{\parallel} Information on the Representations, Warranties, and Enforcement Mechanisms of an Assetbacked Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7

• The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

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The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
Hulic Co., Ltd.	Issuer(Long-term)	November 24, 2006	BBB	Positive
Hulic Co., Ltd.	Issuer(Long-term)	April 1, 2008	BBB+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	June 18, 2009	BBB+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	June 30, 2010	BBB+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	June 23, 2011	BBB+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	December 20, 2011	#BBB+	Positive
Hulic Co., Ltd.	Issuer(Long-term)	June 29, 2012	A	Stable
Hulic Co., Ltd.	Issuer(Long-term)	August 21, 2013	A	Stable
Hulic Co., Ltd.	Issuer(Long-term)	August 20, 2014	A+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	September 4, 2015	A+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	July 11, 2016	A+	Stable
Hulic Co., Ltd.	Issuer(Long-term)	September 26, 2017	A+	Stable
Hulic Co., Ltd.	СР	June 29, 2012	J-1	
Hulic Co., Ltd.	CP	August 21, 2013	J-1	
Hulic Co., Ltd.	CP	August 20, 2014	J-1	
Hulic Co., Ltd.	CP	September 4, 2015	J-1	
Hulic Co., Ltd.	CP	July 11, 2016	J-1	
Hulic Co., Ltd.	CP	September 26, 2017	J-1	
Hulic Co., Ltd.	Shelf Registraiton	July 11, 2016	A+	
Hulic Co., Ltd.	Shelf Registraiton	September 26, 2017	A+	
Hulic Co., Ltd.	Bonds no.3	April 18, 2013	A	
Hulic Co., Ltd.	Bonds no.3	August 21, 2013	A	
Hulic Co., Ltd.	Bonds no.3	August 20, 2014	A+	
Hulic Co., Ltd.	Bonds no.3	September 4, 2015	A+	
Hulic Co., Ltd.	Bonds no.3	July 11, 2016	A+	
Hulic Co., Ltd.	Bonds no.3	September 26, 2017	A+	
Hulic Co., Ltd.	Bonds no.4	April 18, 2014	A	
Hulic Co., Ltd.	Bonds no.4	August 20, 2014	A+	
Hulic Co., Ltd.	Bonds no.4	September 4, 2015	A+	
Hulic Co., Ltd.	Bonds no.4	July 11, 2016	A+	
Hulic Co., Ltd.	Bonds no.4	September 26, 2017	A+	
Hulic Co., Ltd.	Bonds no.5	April 18, 2014	A	
Hulic Co., Ltd.	Bonds no.5	August 20, 2014	A+	
Hulic Co., Ltd.	Bonds no.5	September 4, 2015	A+	
Hulic Co., Ltd.	Bonds no.5	July 11, 2016	A+	
Hulic Co., Ltd.	Bonds no.5	September 26, 2017	A+	
Hulic Co., Ltd.	Bonds no.1(subordinated)	January 19, 2018	A-	
Hulic Co., Ltd.	Loan(subordinated)	January 26, 2018	A-	

Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

- I, Hiroyuki Chikusa, have responsibility to this Rating Action and to the best of my knowledge:
- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

千種裕之

Hiroyuki Chikusa

General Manager of Corporate Rating Department II