

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

## **Nankai Electric Railway Co., Ltd. (security code: 9044)**

### <Affirmation>

Long-term Issuer Rating:	A-
Outlook:	Stable
Bonds:	A-
Shelf Registration:	Preliminary A-
CP:	J-1

### *Rationale*

- (1) Nankai Electric Railway Co., Ltd. (the “Company”) is a major private railway company primarily operating in the areas stretching from Osaka Prefecture’s Namba district to southern Osaka and Wakayama Prefecture. It also provides the passenger transportation services to/from Kansai International Airport (“KIX”). Its retail business with focus on shopping center operations and real estate leasing business, which take place mainly in the areas surrounding Namba Station, keep generating stable earnings.
- (2) In the core transportation business, the number of passengers has been rising constantly thanks to favorable employment conditions, firm KIX passenger transportation services with an increase in inbound visitors to Japan, etc. Cash flows from real estate leasing conducted primarily in the Namba district are also stable. With reconstruction works completed, the Namba SkyO complex facility (formerly Nankai Kaikan Building), which is directly connected to Namba Station, is scheduled to open on October 17. Leasing operations remain steady and are expected to help boost the cash flows in the medium run. Looking ahead, even though large capital expenditures are anticipated, mainly for acquiring real estate properties, JCR predicts the Company can still maintain the financial structure at around the current level for the time being as it will observe certain financial discipline when making such investments. Based on the above, JCR affirmed the ratings on the Company and retained the Stable outlook.
- (3) The Company forecasts an operating income of 32.0 billion yen for the fiscal year ending March 2019 (FY2018) with a 5.8% drop from the previous year due partly to higher depreciation and personnel expenses in the railway business. The income for the first quarter of FY2018 improved 13.0% over the year to 9.9 billion yen, however, thanks to solid KIX passenger transportation services and robust condominium sales, indicating steady performance. As regards the suspension of the Airport Line due to Typhoon Jebi in September, JCR considers its impact on the Company’s overall performance is minor as the train service was resumed in a short period of time. JCR will nevertheless continue monitoring the impact of the typhoon, etc. on inbound visitors, but the situation appears to be already picking up and the Company’s performance will likely return to the previous level at an early date. Given that full-year contribution from Namba SkyO, along with other factors, is expected for FY2019 and beyond, the income level is most likely to recover.
- (4) The medium-term business plan for FY2018 through FY2020 sets such numerical targets for the final year as 37.0 billion yen in operating income. These targets incorporate steady growth in existing businesses, earnings growth in the real estate segment centering on Namba SkyO, etc. Aggregate capital spending for three years is projected to increase from the previous plan by 43.5 billion yen to 153.6 billion yen. Despite such, the Company aims to maintain the financial indicators at around the current levels, as shown by the target ratio of interest-bearing debt to EBITDA for the final year set at 7.5 or less—actual result for FY2017 was 7.6.

Naoki Kato, Yusaku Hokakubo

## Rating

Issuer: Nankai Electric Railway Co., Ltd.

### <Affirmation>

Long-term Issuer Rating: A- Outlook: Stable

Issue	Amount (bn)	Issue Date	Due Date	Coupon	Rating
bonds no.35	JPY 10	June 4, 2012	June 4, 2019	1.04%	A-
bonds no.36	JPY 10	Mar. 15, 2013	Mar. 13, 2020	0.80%	A-
bonds no.37	JPY 10	July 29, 2014	July 29, 2024	0.87%	A-
bonds no.38	JPY 10	July 29, 2014	July 29, 2020	0.41%	A-
bonds no.39	JPY 10	Jan. 21, 2016	Jan. 21, 2026	0.75%	A-
bonds no.40	JPY 10	June 3, 2016	June 3, 2031	0.841%	A-
bonds no.41	JPY 10	Dec. 8, 2016	Dec. 8, 2031	0.700%	A-
bonds no.42	JPY 10	May 30, 2017	May 28, 2032	0.647%	A-
bonds no.43	JPY 10	Nov. 30, 2017	Nov. 30, 2037	0.941%	A-
bonds no.44	JPY 10	May 23, 2018	May 21, 2038	0.878%	A-

Shelf Registration: Preliminary A-

Maximum: JPY 50 billion

Valid: two years effective from April 27, 2017

CP: J-1

Maximum: JPY 20 billion

### Rating Assignment Date: October 3, 2018

The criteria used for identifying matters which serve as assumptions for the assessment of the credit status, and the criteria used for setting of grades indicating the results of the assessments of the credit status are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

Outline of methodology for determination of the credit rating is shown as "JCR's Rating Methodology" (November 7, 2014) and "Railroad" (July 13, 2011) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

### Glossary:

A preliminary rating is a credit rating assigned as a preliminary evaluation while material terms for issue to be rated are not yet finalized. When the issuing terms are finalized, JCR will confirm them and will assign a credit rating anew. The rating level of the final rating may be different from that of the preliminary rating, depending on the final content of the terms, etc.

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)

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## INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

### Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	Nankai Electric Railway Co.,Ltd
Rating Publication Date:	October 9, 2018

**1** The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7

- Please see the news release.

**2** The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7

- Please see the news release.

**3** The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7

- The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
- The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

**A) Business Bases**

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

**B) Financial Grounds and Asset Quality**

The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.

**C) Liquidity Positions**

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. - by their own conditions and/ or position of support/ assistance for the issuer.

E) Order of Seniority in Debt Payment

The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.

4 The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7

- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
- The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.

5 Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule 17g-7

- The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.

6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7

- There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.

7 Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7

- There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.

8 The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule 17g-7

- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.

- A) Audited financial statements presented by the rating stakeholders
- B) Explanations of business performance, management plans, etc. presented by the rating stakeholders

## 9 Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(I) of Rule 17g-7

- JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the publication by the issuer or some independent media or, otherwise, JCR analyst's scrutiny, etc.
- JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.

## 10 Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7

- JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
- JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of credit rating, such as one in the ancillary business.

## 11 Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

### A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

### B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

### C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.

### D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's

business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

**E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract**

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

**F) Rise and Fall in General Economy and Markets**

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

**G) Various Events**

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

## 12

Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- Historical records of the credit rating herewith presented are posted in the end of this paper.
- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

<https://www.jcr.co.jp/en/service/company/regu/nrsro/>

## 13

Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

**A) Business Bases**

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

**B) Financial Grounds and Asset Quality**

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

D) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the order of seniority in repayment of interests and principal. JCR assumes the resultant change of the credit rating is most likely by a notch. The change could be as much as a few notches if the issuer's financial structure differs so much and thereby the balance between debts shifted so greatly. Rating change is also possible in case of the financial products for which non-payment of interest/ principal is contractually permissible, if and when the assumptions made at the time of its determination turns out to be inaccurate. The change of the credit rating is assumed to be by a notch but often as much as a few notches.

E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

14 Information on the Representations, Warranties, and Enforcement Mechanisms of an Asset-backed Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7

- The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

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## The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	January 13, 2006	BBB	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	May 18, 2007	BBB	Positive
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	May 19, 2008	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	July 9, 2009	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 12, 2010	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 27, 2011	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 12, 2012	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	November 22, 2013	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 17, 2014	BBB+	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 22, 2015	BBB+	Positive
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	October 24, 2016	A-	Stable
Nankai Electric Railway Co., Ltd.	Issuer(Long-term)	September 26, 2017	A-	Stable
Nankai Electric Railway Co., Ltd.	CP	December 11, 1998	J-1	
Nankai Electric Railway Co., Ltd.	CP	October 27, 1999	J-1	
Nankai Electric Railway Co., Ltd.	CP	February 16, 2001	J-2	
Nankai Electric Railway Co., Ltd.	CP	March 7, 2002	J-2	
Nankai Electric Railway Co., Ltd.	CP	January 31, 2003	J-2	
Nankai Electric Railway Co., Ltd.	CP	March 11, 2004	J-2	
Nankai Electric Railway Co., Ltd.	CP	April 27, 2005	J-2	
Nankai Electric Railway Co., Ltd.	CP	January 13, 2006	J-2	
Nankai Electric Railway Co., Ltd.	CP	May 18, 2007	J-2	
Nankai Electric Railway Co., Ltd.	CP	May 19, 2008	J-2	
Nankai Electric Railway Co., Ltd.	CP	July 9, 2009	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 12, 2010	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 27, 2011	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 12, 2012	J-2	
Nankai Electric Railway Co., Ltd.	CP	November 22, 2013	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 17, 2014	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 22, 2015	J-2	
Nankai Electric Railway Co., Ltd.	CP	October 24, 2016	J-1	
Nankai Electric Railway Co., Ltd.	CP	September 26, 2017	J-1	
Nankai Electric Railway Co., Ltd.	Shelf Registration	April 27, 2017	A-	
Nankai Electric Railway Co., Ltd.	Shelf Registration	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.35	May 22, 2012	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.35	October 12, 2012	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.35	November 22, 2013	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.35	October 17, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.35	October 22, 2015	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.35	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.35	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.36	March 1, 2013	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.36	November 22, 2013	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.36	October 17, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.36	October 22, 2015	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.36	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.36	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.38	July 11, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.38	October 17, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.38	October 22, 2015	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.38	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.38	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.37	July 11, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.37	October 17, 2014	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.37	October 22, 2015	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.37	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.37	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.39	January 15, 2016	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.39	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.39	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.40	May 26, 2016	BBB+	
Nankai Electric Railway Co., Ltd.	Bonds no.40	October 24, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.40	September 26, 2017	A-	



## The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
Nankai Electric Railway Co., Ltd.	Bonds no.41	December 2, 2016	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.41	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.42	May 24, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.42	September 26, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.43	November 16, 2017	A-	
Nankai Electric Railway Co., Ltd.	Bonds no.44	May 17, 2018	A-	

## Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

I, Mikiya Kubota, have responsibility to this Rating Action and to the best of my knowledge:

- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

窪田 幹也

Mikiya Kubota

General Manager of Corporate Rating Department I

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