News Release



Japan Credit Rating Agency, Ltd.

21-D-0095 May 25, 2021

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

The Kyoei Fire and Marine Insurance Company, Limited

(security code: -)

<Rating Change>

Long-term Issuer Rating: from A+ to AA

Outlook: Stable

Ability to Pay Insurance Claims: from A+ to AA

Outlook: Stable

<Affirmation>

CP: J-1+

Rationale

- (1) The Kyoei Fire and Marine Insurance Company, Limited (the "Company") is a consolidated subsidiary of the National Mutual Insurance Federation of Agricultural Cooperatives ("JA-Kyosairen (Zenkyoren)"), which owns 74.2% equity interests in the Company. It has solid business bases backed by strong relations with cooperative associations and other various cooperative structured entities, including JA-Kyosairen, shinkin banks, credit unions and consumer cooperatives, in terms of capital, human resources and sales. JCR strongly incorporates into the Company's ratings JA-Kyosairen's creditworthiness (long-term issuer rating: AA+) based on the evaluation of the strategic position of the Company in the JA Kyosai Group and the strength of the unity between the Company and JA-Kyosairen in business operations, in addition to the evaluation of the Company itself based on the profitability of the mainstay insurance business, financial soundness, etc. JCR has upgraded the Company's long-term issuer rating and the rating on the ability to pay insurance claims by 2 notches, based on JA-Kyosairen's creditworthiness, reviews of relationship between the Company and JA-Kyosairen, and so forth. Going forward, factors such as strength of unity with JA-Kyosairen in terms of business operations and systems and size of the presence in terms of profit contribution in the Group will be key factors in the Company's rating.
- (2) Premium revenue from the 3 major channels that are Japan Agricultural Cooperatives ("JA"), shinkin banks/credit unions and consumer cooperatives, which the Company regards as the core business bases, account for more than 40% of the total, and has been stable even under the COVID-19 pandemic impact. The Company offers insurance products and services through the JA channel to supplement JA-Kyosairen's function of insurance coverage and makes efforts to further penetrate into the JA market through such measures as the strengthening of sales support from JA-Kyosairen. Through the shinkin bank/credit union and consumer cooperative channels, it provides accident insurance and other compensation, while maintaining good relations with cooperative associations and other various cooperative structured entities. JCR believes that there is room for the foundations of the 3 main channels to be further strengthened in the future through such effects as the gradual penetration of agency and representation by JA-Kyosairen, cooperation through the provision of dedicated products and services to each channel to meet diversifying needs, and other measures.
- (3) Although fire insurance is small, accounting for about 10% of net premiums written, the combined ratio has been high due to the frequent occurrences of large-scale natural disasters in Japan since the fiscal years ended March 2019. Although the increase in insurance claims payments has been covered by the recovery of reinsurance and reversal of catastrophe reserve, JCR will pay attention to the results of measures to improve profitability over the medium to long term, such as raising premium rates based on risks, because natural disasters will inevitably affect its performance in the future. On the other hand, earnings of automobile insurance, which accounts for about 40% of the net premiums written, remain stable thanks in part to constant revision of premium rates. Similarly, for accident insurance accounting for around 20% of the net premiums written, the loss ratio has improved as the Company has revised underwriting conditions, etc.
- (4) Mainly comprising yen-denominated bonds, the securities portfolio is relatively creditworthy and liquid. The Company also invests in foreign securities and investment trusts for diversification to



- curb a decline in profitability, while maintaining a conservative stance by setting upper limits on securities holdings and other measures. Even in the midst of the continued low interest rate environment, it has not taken excessive risks. Therefore, JCR views that the risk amount from investment securities is more or less at a controllable level.
- (5) The Company's core equity capital relative to risk amount is at a decent level as retained earnings have been accumulating steadily over the past few years. Solvency margin ratio also remains high. JCR will keep paying close attention to the efforts aimed at increasing retained earnings, including reinsurance policies and addressing the emergence of risks associated with changes in the market environment. The concept of ERM is becoming more widespread, including the economic value-based measurement of major risks and moves toward the use of profitability indicators. JCR will also pay attention to the ongoing efforts to realize ERM management, including the use of management strategies based on risk-return analysis.

Tomohiro Miyao, Seito Achiha

Rating

Issuer: The Kyoei Fire and Marine Insurance Company, Limited

<Rating Change>

Long-term Issuer Rating: AA Outlook: Stable Ability to Pay Insurance Claims: AA Outlook: Stable

<Affirmation> CP: J-1+

Maximum: JPY 15 billion

Rating Assignment Date: May 20, 2021

The assumptions for the credit ratings and the definitions of the rating symbols are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

Outline of the rating methodology is shown as "JCR's Rating Methodology" (November 7, 2014), "Non-Life Insurance" (July 1, 2013) and "Rating Methodology for Financial Groups' Holding Companies and Group Companies" (March 29, 2019) in Information about JCR Ratings on JCR's website (https://www.jcr.co.jp/en/).

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)

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INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	The Kyoei Fire and Marine Insurance Company, Limited
Rating Publication Date:	May 25, 2021

- The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7
 - Please see the news release. If the credit rating is a private rating, please see the report for private rating.
- The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7
 - Please see the news release. If the credit rating is a private rating, please see the report for private rating.
- The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7
 - The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
 - The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

A) Business Bases

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

B) Financial Grounds and Asset Quality

The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.

C) Liquidity Positions

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).



- D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

 The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. by their own conditions and/ or position of support/ assistance for the issuer.
- E) Order of Seniority in Debt Payment

 The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.
- 4 The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7
 - The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
 - The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
 - The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.
- Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule $_{17g-7}$
 - The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.
- 6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7
 - There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.
- Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7
 - There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.
- 8 The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule17g-7



- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.
 - A) Audited financial statements presented by the rating stakeholders
 - B) Explanations of business performance, management plans, etc. presented by the rating stakeholders
- 9 Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(l) of Rule 17g-7
 - JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the warranty made by the issuer, the publication by the issuer, some independent media or, otherwise, JCR analyst's scrutiny, etc.
 - JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.
 - If the credit rating is an Indication, please see the report for Indication.
- 10 | Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7
 - JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
 - JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of public or private credit rating, such as one in the ancillary business.
- 11 Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.



D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

F) Rise and Fall in General Economy and Markets

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

G) Various Events

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

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Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- · Historical records of the credit rating herewith presented are posted in the end of this paper.
- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

https://www.jcr.co.jp/en/service/company/regu/nrsro/

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Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

A) Business Bases

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

B) Financial Grounds and Asset Quality

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset



quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

- D) Related Parties' Status and Stance of Support/ Assistance for the Issuer
 - The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's parent company or subsidiaries, guarantor or other providers of credit enhancement, the government of the issuer's business domicile or other related parties' status and stance of support/ assistance for the issuer. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if there is a major change on the part of related parties, such as replacement, disappearance, some drastic improvement/ deterioration of financial grounds/ balances, etc.
- E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

 $14 \left[\begin{array}{c} \text{Information on the Representations, Warranties, and Enforcement Mechanisms of an Assetbacked Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7} \right.$

• The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

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The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
The Kyoei Fire and Marine	Issuer(Long-term)	February 17, 2006	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine	Issuer(Long-term)	1 cordary 17, 2000	Al	Stable
Insurance Company, Limited	Issuer(Long-term)	May 10, 2007	A+	Stable
The Kyoei Fire and Marine	Issuer(Long-term)	October 16, 2008	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine				
Insurance Company, Limited	Issuer(Long-term)	January 7, 2010	A+	Stable
The Kyoei Fire and Marine	Issuer(Long-term)	January 5, 2011	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine				
Insurance Company, Limited	Issuer(Long-term)	February 13, 2012	A+	Stable
The Kyoei Fire and Marine Insurance Company, Limited	Issuer(Long-term)	March 27, 2013	A+	Stable
The Kyoei Fire and Marine	I	A'1 22 2014	A .	G(. 1.1 .
Insurance Company, Limited	Issuer(Long-term)	April 22, 2014	A+	Stable
The Kyoei Fire and Marine Insurance Company, Limited	Issuer(Long-term)	April 10, 2015	A+	Stable
The Kyoei Fire and Marine	Issuar(Long torm)	April 15, 2016	Λ.	Stable
Insurance Company, Limited	Issuer(Long-term)	April 15, 2016	A+	Stable
The Kyoei Fire and Marine Insurance Company, Limited	Issuer(Long-term)	April 28, 2017	A+	Stable
The Kyoei Fire and Marine	Issuer(Long-term)	April 25, 2018	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine	issuer(Long term)	7 tpi 123, 2010	7 . 1	Stuble
Insurance Company, Limited	Issuer(Long-term)	April 23, 2019	A+	Stable
The Kyoei Fire and Marine	Issuer(Long-term)	May 18, 2020	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine		,	111	Studie
Insurance Company, Limited	Ability to Pay Insurance Claims	January 5, 2011	A+	Stable
The Kyoei Fire and Marine	Ability to Pay Insurance Claims	February 13, 2012	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine		,		
Insurance Company, Limited	Ability to Pay Insurance Claims	March 27, 2013	A+	Stable
The Kyoei Fire and Marine	Ability to Pay Insurance Claims	April 22, 2014	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine				
Insurance Company, Limited	Ability to Pay Insurance Claims	April 10, 2015	A+	Stable
The Kyoei Fire and Marine Insurance Company, Limited	Ability to Pay Insurance Claims	April 15, 2016	A+	Stable
The Kyoei Fire and Marine	Altilia de De Les aves Claires	A'1 20, 2017	Α.	C(. 1.1.
Insurance Company, Limited	Ability to Pay Insurance Claims	April 28, 2017	A+	Stable
The Kyoei Fire and Marine Insurance Company, Limited	Ability to Pay Insurance Claims	April 25, 2018	A+	Stable
The Kyoei Fire and Marine	Ability to Pay Insurance Claims	April 23, 2019	A+	Stable
Insurance Company, Limited The Kyoei Fire and Marine	Ability to Fay Insurance Claims	April 23, 2019	Αт	Stable
Insurance Company, Limited	Ability to Pay Insurance Claims	May 18, 2020	A+	Stable
The Kyoei Fire and Marine	СР	May 20, 1996	J-1+	
Insurance Company, Limited The Kyoei Fire and Marine		111ay 20, 1550	3 11	
Insurance Company, Limited	СР	December 25, 1998	J-1+	
The Kyoei Fire and Marine	СР	January 7, 2000	J-1+	
Insurance Company, Limited The Kyoei Fire and Marine			3 11	
Insurance Company, Limited	CP	December 29, 2000	J-1+	
The Kyoei Fire and Marine	СР	March 22, 2002	J-1+	
Insurance Company, Limited The Kyoei Fire and Marine				
Insurance Company, Limited	СР	March 28, 2003	J-1+	
The Kyoei Fire and Marine	СР	September 7, 2004	J-1+	
Insurance Company, Limited		1 , , , ,		



The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
The Kyoei Fire and Marine	СР	February 17, 2006	J-1+	
Insurance Company, Limited	CP			
The Kyoei Fire and Marine	СР	May 10, 2007	J-1+	
Insurance Company, Limited	Cr	Wiay 10, 2007	J-1+	
The Kyoei Fire and Marine	СР	October 16, 2008	J-1+	
Insurance Company, Limited	Ci	October 10, 2000	J 11	
The Kyoei Fire and Marine	СР	January 7, 2010	J-1+	
Insurance Company, Limited		Junuary 7, 2010	J 11	
The Kyoei Fire and Marine	СР	January 5, 2011	J-1+	
Insurance Company, Limited				
The Kyoei Fire and Marine	СР	February 13, 2012	J-1+	
Insurance Company, Limited		, ,		
The Kyoei Fire and Marine	CP	March 27, 2013	J-1+	
Insurance Company, Limited				
The Kyoei Fire and Marine	CP	April 22, 2014	J-1+	
Insurance Company, Limited The Kyoei Fire and Marine		_		
Insurance Company, Limited	CP	April 10, 2015	J-1+	
The Kyoei Fire and Marine				
Insurance Company, Limited	CP	April 15, 2016	J-1+	
The Kyoei Fire and Marine				
Insurance Company, Limited	CP	April 28, 2017	J-1+	
The Kyoei Fire and Marine				
Insurance Company, Limited	СР	April 25, 2018	J-1+	
The Kyoei Fire and Marine	GD.		· ·	
Insurance Company, Limited	CP	April 23, 2019	J-1+	
The Kyoei Fire and Marine	CD	Mar. 10, 2020	т 1.	
Insurance Company, Limited	СР	May 18, 2020	J-1+	

Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

- I, Shozo Matsumura, have responsibility to this Rating Action and to the best of my knowledge:
- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

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Shozo Matsumura

General Manager of Financial Institution Rating Department