

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

Suntory Beverage & Food Limited (security code: 2587)

<Affirmation>

Long-term Issuer Rating:	AA-
Outlook:	Stable
Bonds:	AA-
EMTN Program:	AA-
CP:	J-1+

Rationale

- (1) Suntory Beverage & Food Limited (“SBF”) operates the Non-alcoholic Beverages and Food segment of the Suntory Group (the “Group”) as a core operating company. SBF is Japan’s second largest soft drink maker; among the key brands, the Suntory Tennensui mineral water brand ranks top and the Boss coffee brand second in terms of sales volume. Overseas, SBF operates in various regions, including Europe, Asia, Oceania and the Americas. Even though, as a listed company, it is independent from the Group to a certain extent, given its unity with the Group in terms of business operations and growth strategies, JCR assesses the Group’s creditworthiness including SBF, which is also reflected in SBF’s ratings.
- (2) Business environment is worsening due to the COVID-19 pandemic, but SBF, having a number of standard brands in Japan, is consistently increasing its share on the strength of its own excellent product development capabilities. Overseas, too, it is striving to maintain and improve its presence by taking responsive measures in line with market changes. It is also making progress in SCM structural innovation, reforms of the vending machine business structure and other such efforts aimed at profitability improvement, which will probably support overall performance. Moreover, JCR assumes that SBF can keep sound financial conditions into the future. In terms of the Group on the whole, solid business foundation is not likely to be shaken, and financial structure is improving steadily. Based on the above, JCR affirmed the ratings on SBF and retained the Stable outlook.
- (3) Operating income (IFRS) has been staying stable at the level of 110 billion yen in recent years, but there is downward pressure on overall performance for the fiscal year ending December 2020 (FY2020). Due to stay-home orders, etc., sales are falling for the products offered through vending machine and convenience store channels in Japan and also for those for commercial use in overseas markets. Health products sold in Asia are also being affected by a decline in tourism demand. Even in the midst of such situations, however, sales through volume sellers and the E-commerce channel remain firm. JCR thus assumes that SBF, helped also by constant cost-cutting efforts, can secure solid income for FY2020, too. Going forward, attention will be paid to whether SBF can gain more earnings power by expanding the sales of high value-added products, capturing demand in growth areas and so forth.
- (4) Financial structure is good. Interest-bearing debt, which peaked out at 412.3 billion yen at the end of FY2015, decreased almost by half to 207.3 billion yen as at the end of FY2019. Also with steady profit accumulation, net DER (based on equity attributable to owners of the parent) dropped from 0.5x to 0.1x during the same period. Currently, SBF is making capital investments to enhance production capacity in Japan and expand business bases in Asia. Even with such spending, financial base is most likely to become even stronger. SBF has sufficient cash and deposits on hand, as well as good credit limits. There are no concerns about financial liquidity, either.

Mikiya Kubota, Takeshi Fujita

Rating

Issuer: Suntory Beverage & Food Limited

<Affirmation>

Long-term Issuer Rating: AA-	Outlook: Stable				
Issue	Amount (bn)	Issue Date	Due Date	Coupon	Rating
Bonds no. 2	JPY 15	June 26, 2014	June 26, 2024	0.700%	AA-
Bonds no. 3	JPY 15	July 26, 2018	July 26, 2021	0.001%	AA-
Bonds no. 4	JPY 15	July 26, 2018	July 26, 2023	0.070%	AA-

Program Name: Euro Medium Term Note Programme
Maximum Issuable Amount: USD 2 billion or its equivalent
Date of Program Established: May 16, 2014
Status: Unsecured and unsubordinated ordinary debts ranking pari passu with the other unsecured and unsubordinated debts
Credit Enhancement: NA
Covenants: Negative pledge, Cross default
Rating: AA-
CP: J-1+
Maximum: JPY 250 billion

Rating Assignment Date: July 16, 2020

The criteria used for identifying matters which serve as assumptions for the assessment of the credit status, and the criteria used for setting of grades indicating the results of the assessments of the credit status are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

Outline of methodology for determination of the credit rating is shown as "JCR's Rating Methodology" (November 7, 2014) and "Foods" (July 13, 2011) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

Glossary:

A program rating is assigned to evaluate the creditworthiness of a program. The credit standing of an individual note issued under the program may be regarded as the same as that of the rated program. However, JCR does not consider the credit standing of the individual note as the same as that of the program, in the cases where the principal and interest payments of the individual note rely on the credit standing of a third party rather than the issuer of the program and notes (e.g. credit linked notes and exchangeable notes). JCR usually does not assign a rating to the individual note issued under the program, unless the issuer solicits a rating.

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)

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INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	Suntory Beverage & Food Limited
Rating Publication Date:	July 21, 2020

1 The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7

- Please see the news release.

2 The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7

- Please see the news release.

3 The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7

- The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
- The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

A) Business Bases

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

B) Financial Grounds and Asset Quality

The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.

C) Liquidity Positions

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. - by their own conditions and/ or position of support/ assistance for the issuer.

E) Order of Seniority in Debt Payment

The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.

4 The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7

- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
- The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.

5 Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule 17g-7

- The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.

6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7

- There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.

7 Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7

- There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.

8 The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule 17g-7

- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.

A) Audited financial statements presented by the rating stakeholders

B) Explanations of business performance, management plans, etc. presented by the rating stakeholders

9 Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(I) of Rule 17g-7

- JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the publication by the issuer or some independent media or, otherwise, JCR analyst's scrutiny, etc.
- JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.

10 Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7

- JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
- JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of credit rating, such as one in the ancillary business.

11 Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's

business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

F) Rise and Fall in General Economy and Markets

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

G) Various Events

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

12

Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- Historical records of the credit rating herewith presented are posted in the end of this paper.
- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

<https://www.jcr.co.jp/en/service/company/regu/nrsro/>

13

Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

A) Business Bases

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

B) Financial Grounds and Asset Quality

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's parent company or subsidiaries, guarantor or other providers of credit enhancement, the government of the issuer's business domicile or other related parties' status and stance of support/ assistance for the issuer. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if there is a major change on the part of related parties, such as replacement, disappearance, some drastic improvement/ deterioration of financial grounds/ balances, etc.

E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

14

Information on the Representations, Warranties, and Enforcement Mechanisms of an Asset-backed Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7

- The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

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The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
Suntory Beverage & Food Limited	Issuer(Long-term)	October 1, 2013	AA	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	January 14, 2014	#AA	Negative
Suntory Beverage & Food Limited	Issuer(Long-term)	May 1, 2014	AA-	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	July 23, 2015	AA-	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	August 29, 2016	AA-	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	June 29, 2017	AA-	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	July 2, 2018	AA-	Stable
Suntory Beverage & Food Limited	Issuer(Long-term)	July 1, 2019	AA-	Stable
Suntory Beverage & Food Limited	CP	October 1, 2013	J-1+	
Suntory Beverage & Food Limited	CP	May 1, 2014	J-1+	
Suntory Beverage & Food Limited	CP	July 23, 2015	J-1+	
Suntory Beverage & Food Limited	CP	August 29, 2016	J-1+	
Suntory Beverage & Food Limited	CP	June 29, 2017	J-1+	
Suntory Beverage & Food Limited	CP	July 2, 2018	J-1+	
Suntory Beverage & Food Limited	CP	July 1, 2019	J-1+	
Suntory Beverage & Food Limited	Bonds no.2	June 20, 2014	AA-	
Suntory Beverage & Food Limited	Bonds no.2	July 23, 2015	AA-	
Suntory Beverage & Food Limited	Bonds no.2	August 29, 2016	AA-	
Suntory Beverage & Food Limited	Bonds no.2	June 29, 2017	AA-	
Suntory Beverage & Food Limited	Bonds no.2	July 2, 2018	AA-	
Suntory Beverage & Food Limited	Bonds no.2	July 1, 2019	AA-	
Suntory Beverage & Food Limited	Bonds no.3	July 20, 2018	AA-	
Suntory Beverage & Food Limited	Bonds no.3	July 1, 2019	AA-	
Suntory Beverage & Food Limited	Bonds no.4	July 20, 2018	AA-	
Suntory Beverage & Food Limited	Bonds no.4	July 1, 2019	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	June 2, 2014	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	July 23, 2015	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	August 29, 2016	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	June 29, 2017	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	July 2, 2018	AA-	
Suntory Beverage & Food Limited	Euro Medium Term Note Programme	July 1, 2019	AA-	

Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

I, Shigenobu Tonomura, have responsibility to this Rating Action and to the best of my knowledge:

- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

殿村 成信

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General Manager of Corporate Rating Department II

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