

Japan Credit Rating Agency, Ltd. (JCR) announces the following credit rating.

RICOH LEASING COMPANY, LTD. (security code: 8566)

<Affirmation>

Long-term Issuer Rating:	AA-
Outlook:	Stable
Bonds:	AA-
Shelf Registration:	Preliminary AA-
CP:	J-1+

Rationale

- (1) RICOH LEASING COMPANY, LTD. (the "Company") is a consolidated subsidiary of RICOH COMPANY, LTD. ("RICOH"), engaging in the small-amount leasing and installment sales businesses for small and medium-sized enterprises ("SMEs") as its core business area. Transactions made through its "Ricoh Distributor" network including the Group's authorized dealers and retailers account for approximately 40% of the total sales. It also has a close relationship with the Group in terms of the Group's finance as well as human resources. The ratings on the Company reflect factors including its sound assets and financial profile and robust earnings structure. In light of its strong ties with the Group, the ratings may be affected by RICOH's creditworthiness. However, there seems to be no particular negative impact on the Company's transaction volume, financing, and cash flow even when RICOH was experiencing a decline in its operating results. Although RICOH being its parent company posted a deficit in the fiscal year ended March 2018 (FY2017) due to intensified competition, RICOH's current performance is recovering as it has taken measures to reform its business structure.
- (2) The Company is maintaining its stable operating base supported by its customer network with 400,000 customers mainly consisting of SMEs in addition to the "Ricoh Distributor." The Company is aiming to further increase profit by maintaining profitability while increasing operating assets, with its vision under its medium-term management plan started in FY2017 to expand its footsteps into new business domains around its base business. Meantime, its operating asset balance is steadily increasing as the result of expanded transaction volume in its financial services business such as medical practice loans for doctors working in medical clinics and expanded leasing and installment sales businesses. JCR views that the Company will be able to increase its operating asset balance by increasing transaction volume in environment-related business and financial services business, etc., which are positioned as growth areas, based on its strength in product and service development capabilities.
- (3) The Company continues to secure stable ordinary income of around 15 to 17 billion yen due to increasing operating assets and low credit costs. Its consolidated ordinary income increased 6.2% year-on-year to 13.3 billion yen in the third quarter of FY2018, showing steady growth. ROA based on the ordinary income stays decent, marking close to 2%. Decline in return on invested operating assets seems to be bottoming out owing to its efforts to improve yield rates for newly acquired agreements. With its business management strategy focusing on profitability, the Company is likely to keep favorable profit and ROA while it continues to increase its operating asset balance.
- (4) JCR sees that the Company will be able to maintain the soundness of assets at a high level going forward, backed by its operating assets which are well-diversified into small amount per customer, conservative approach for credit decisions and receivable management, as well as its allowance policy. Its capital adequacy ratio continues to be favorable standing at 16.8% with the net assets of 171.7 billion yen as of the end of the third quarter of FY2018. As the Company has wide-ranging channels for funding, which include direct financing in addition to stable indirect financing, surplus funds received from RICOH, and other entities of the Group, its financing base is solid.

Atsushi Kato, Kiichi Sugiura

Rating

Issuer: RICOH LEASING COMPANY, LTD.

<Affirmation>

Long-term Issuer Rating: AA- Outlook: Stable

Issue	Amount (bn)	Issue Date	Due Date	Coupon	Rating
bonds no.20	JPY 10	Jul. 11, 2014	Jul. 11, 2019	0.269%	AA-
bonds no.21	JPY 20	Aug. 27, 2015	Aug. 27, 2020	0.266%	AA-
bonds no.22	JPY 10	Sep. 26, 2016	Sep. 26, 2019	0.001%	AA-
bonds no.23	JPY 10	Sep. 26, 2016	Sep. 24, 2021	0.050%	AA-
bonds no.24	JPY 10	Feb. 23, 2017	Feb. 21, 2020	0.001%	AA-
bonds no.25	JPY 10	Feb. 23, 2017	Feb. 23, 2022	0.130%	AA-
bonds no.26	JPY 15	Jul. 20, 2017	Jul. 17, 2020	0.050%	AA-
bonds no.27	JPY 10	Jul. 20, 2017	Jul. 20, 2022	0.160%	AA-
bonds no.28	JPY 5	Jul. 20, 2017	Jul. 20, 2027	0.345%	AA-
bonds no.29	JPY 10	Jan 23, 2018	Jan. 22, 2021	0.080%	AA-
bonds no.30	JPY 10	Jan 23, 2018	Jan. 21, 2022	0.160%	AA-
bonds no.31	JPY 5	Jan 23, 2018	Jan. 23, 2025	0.300%	AA-
bonds no.32	JPY 10	Sep 7, 2018	Sep. 7, 2021	0.050%	AA-
bonds no.33 (green bond)	JPY 10	Sep 7, 2018	Sep. 7, 2023	0.190%	AA-

Shelf Registration: Preliminary AA-

Maximum: JPY 150 billion

Valid: two years effective from December 28, 2018

CP: J-1+

Maximum: JPY 150 billion

Rating Assignment Date: January 30, 2019

The criteria used for identifying matters which serve as assumptions for the assessment of the credit status, and the criteria used for setting of grades indicating the results of the assessments of the credit status are published as "Types of Credit Ratings and Definitions of Rating Symbols" (January 6, 2014) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

Outline of methodology for determination of the credit rating is shown as "JCR's Rating Methodology" (November 7, 2014), "Leasing" (July 1, 2013) and "Rating Perspectives for subsidiary companies" (December 14, 2007) in Information about JCR Ratings on JCR's website (<https://www.jcr.co.jp/en/>).

Glossary:

A preliminary rating is a credit rating assigned as a preliminary evaluation while material terms for issue to be rated are not yet finalized. When the issuing terms are finalized, JCR will confirm them and will assign a credit rating anew. The rating level of the final rating may be different from that of the preliminary rating, depending on the final content of the terms, etc.

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JCR publishes its press releases regarding the rating actions both in Japanese and in English on the same day. In case that it takes time to translate rating rationale, JCR may publicize the summary version, which will be replaced by the full translated version within three business days. (Regarding Structured Finance products, JCR only publicize the summary version in English.)

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INFORMATION DISCLOSURE FORM

Japan Credit Rating Agency, Ltd.

Disclosure Required by Paragraph (a)(1)(ii) of Rule 17g-7

Issuer:	RICOH LEASING COMPANY, LTD.
Rating Publication Date:	February 1, 2019

1 The Symbol, Number, or Score in the Rating Scale used to Denote Credit Rating Categories and Notches and, the Identity of the Obligor or the Identity and a Description of the Security or Money Market Instrument as Required by Paragraph (a)(1)(ii)(A) of Rule 17g-7

- Please see the news release.

2 The version of the procedure or methodology used to determine the credit rating; as Required by Paragraph (a)(1)(ii)(B) of Rule 17g-7

- Please see the news release.

3 The Main Assumptions and Principles used in Constructing the Procedures and Methodologies used to Determine the Credit Rating as Required by Paragraph (a)(1)(ii)(C) of Rule 17g-7

- The credit rating methodology assumes, in principle, to be applied to assess the likelihood of a given debt payment in light of its issuer's condition and business environment, etc. in the relevant future. There is certain limitation, however, in the time horizon that the rating foresees.
- The credit rating methodology assumes, in principle, that the factors posted in the below are particularly important for such likelihood to be determined, and that the rating determination is made by evaluating each of them not only quantitatively but also employing qualitative analyses.

A) Business Bases

The likelihood of a given debt payment is highly conditional to its issuer's business bases - how they can be maintained/ expanded into the future and thereby secure earnings and cash flows in adequacy and in a sustainable way.

B) Financial Grounds and Asset Quality

The likelihood of debt payment is highly dependent on the degree of the issuer's indebtedness and loss absorption capacity in terms of equity capital. Also notable is that a financial institution might see a significant loss of financial grounds as a result of changes in value of the assets under its possession.

C) Liquidity Positions

The likelihood of debt payment is highly dependent on the adequacy of the issuer's cash and other sources of repayment (liquidity positions).

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The likelihood of debt payment is affected one way or the other by the issuer's related parties such as parent company, subsidiary, guarantor, and the government of the issuer's business domicile, etc. - by their own conditions and/ or position of support/ assistance for the issuer.

E) Order of Seniority in Debt Payment

The likelihood of debt payment can be different between given debts of the same issuer. The likelihood of debt payment for an individual debt is dependent on the issuer's discretion, and/ or its rank relative to other debts of the same issuer in the order of seniority in principal/ interest payment which is determined by design as financial product or by laws, etc.

4 The Potential Limitations of the Credit Rating as Required by Paragraph (a)(1)(ii)(D) of Rule 17g-7

- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- The objective of the credit rating herewith presented does not include any concerns other than the likelihood of debt payment, such as risks of price changes, market liquidity, etc.
- The credit rating herewith presented is necessary to be reviewed along with possible changes of the issuer of rated objects in its business performance and/ or circumstances which include regulatory environment, and hence subject to possible alteration.

5 Information on the Uncertainty of the Credit Rating as Required by Paragraph (a)(1)(ii)(E) of Rule 17g-7

- The information used for the determination of credit rating as herewith presented is obtained by JCR from the issuer of rated objects and other sources that JCR trusts in terms of accuracy and reliability but possibly contains errors due to human, non-human or other causes. Consequently, the credit rating determined on the grounds of such information does not constitute, explicitly or implicitly, any representation or warrant of JCR on the information itself or any consequences of its use in terms of accuracy, relevance, timeliness, wholeness, market value, or usefulness for any specific purposes.

6 Use of Due Diligence Services of a Third Party in Taking the Rating Action as Required by Paragraph (a)(1)(ii)(F) of Rule 17g-7

- There is no use of any third-party due diligence service in the determination of the credit rating herewith presented.

7 Use of Servicer or Remittance Reports to Conduct Surveillance of the Credit Rating Required by Paragraph (a)(1)(ii)(G) of Rule 17g-7

- There is no use of any servicer or remittance report to conduct surveillance of the credit rating herewith presented.

8 The Types of Data Relied Upon for the Purpose of Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(H) of Rule 17g-7

- The information posted in the below, which includes data, is used for the determination of the credit rating herewith presented.

A) Audited financial statements presented by the rating stakeholders

B) Explanations of business performance, management plans, etc. presented by the rating stakeholders

9 Overall assessment of the Quality of Information Available and Considered in Determining the Credit Rating as Required by Paragraph (a)(1)(ii)(I) of Rule 17g-7

- JCR holds its basic policies for securing the quality of information as a base of due diligence for the determination of credit ratings. The information used as a base for the determination of credit rating herewith presented satisfies such policies, which include the audit by an independent auditor, the publication by the issuer or some independent media or, otherwise, JCR analyst's scrutiny, etc.
- JCR sees no particular weakness in the quality of information used for the determination of the credit rating herewith presented as compared to the information used in other cases of the credit rating for comparable issuers or ratable objects.

10 Information Relating to Conflicts of Interest as Required by Paragraph (a)(1)(ii)(J) of Rule 17g-7

- JCR receives payment of compensation for the determination of the credit rating herewith presented from either one of those parties who are issuer, underwriter, depositor or sponsor.
- JCR did not receive in the last fiscal year in the past payment of compensation from the same party for any kind of JCR's service other than the determination of credit rating, such as one in the ancillary business.

11 Explanation or Measure of the Potential Volatility of the Credit Rating as Required by Paragraph (a)(1)(ii)(K) of Rule 17g-7

A) Business Bases

The credit rating is subject to alteration if there is improvement or deterioration of the issuer's business bases, since its revenue, etc. may improve or deteriorate by the change in its business management policies, clients' preferences, competitive situation, or a technological innovation. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the business bases is large.

B) Financial Grounds and Asset Quality

The credit rating is subject to alteration if the issuer increases/ decreases its debt/ capital or vice versa and thereby makes its individual debt payment liability less or more bearable and its loss absorption capacity into the future decreased or increased. Also, the changes in the quality of asset under the issuer's holding may affect the credit rating, since such changes could raise or lower the likelihood of future loss of the issuer's financial grounds. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change in the financial grounds and/ or asset quality is large.

C) Liquidity Positions

The credit rating is subject to alteration if there is a change in the issuer's financial management policy or in the relations with fund procurement sources and the change thereby makes its liquidity positions improve or deteriorate. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is large.

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating is subject to alteration if there is a change in the issuer's parent company or subsidiary, guarantor or other provider of credit enhancement, or the government of the issuer's

business domicile, or other related parties' own conditions and/ or position of support/ assistance for the issuer, and the change thereby makes its business bases, financial grounds and/ or liquidity positions improve or deteriorate, and/ or making the effectiveness of guarantee and other credit enhancement improve or deteriorate. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large.

E) Order of Seniority in Debt Payment and Non-Payment Forgiven by Contract

The credit rating is subject to alteration if there is a change in the rated debt's status in the order of seniority relative to other debts caused by the improvement/ deterioration of the issuer's financial condition. The resultant alteration of the credit rating is usually a notch, with possibility of a few notches if and when the change is large. Also, in case of the financial products for which non-payment of interest/ principal is contractually permissible, the credit rating is subject to alteration if and when the likelihood of such non-payment is projected to increase or decrease. The resultant alteration of the credit rating could be by a notch but often as much as a few notches.

F) Rise and Fall in General Economy and Markets

The credit rating is subject to alteration if there is a rise/ fall in the general economy and/ or the markets inducing the issuer's revenues/ expenses to increase/ decrease and vice versa, etc. The resultant alteration of the credit rating is usually by a notch, with possibility of a few notches if and when the change is exceptionally large.

G) Various Events

The credit rating is subject to alteration on occurrence of various events, such as change in the issuer's major shareholders, M&A and other organizational change, accident, violation of the law, litigation, legal/ regulatory change, natural disaster, etc., which are unforeseeable at the time when the credit rating is determined, causing a significant change on the issuer's business bases, financial grounds, etc. The resultant alteration of the credit rating could be by a notch but more often than not as much as a few notches.

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Information on the Content of the Credit Rating, Including the Historical Performance of the Credit Rating and the Expected Probability of Default and the Expected Loss in the Event of Default as Required by Paragraph (a)(1)(ii)(L) of Rule 17g-7

- Historical records of the credit rating herewith presented are posted in the end of this paper.
- The credit rating herewith presented by JCR is its summary opinion with regard to the likelihood of given debt payment and hence not necessarily a perfect representation of such likelihood. The credit rating is not intended to estimate the probability of default or the loss on given default, either.
- Facts of the probability of default are posted as Form NRSRO Exhibit 1 on the JCR website under the URL:

<https://www.jcr.co.jp/en/service/company/regu/nrsro/>

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Information on the Sensitivity of the Credit Rating to Assumptions Made as Required by Paragraph (a)(1)(ii)(M) of Rule 17g-7

A) Business Bases

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's business bases and powers of earning or cash flow generation, etc. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's business bases on some drastic change in the operational environments, etc.

B) Financial Grounds and Asset Quality

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's financial grounds and asset quality. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's financial grounds and/ or asset quality on some drastic change in its business bases.

C) Liquidity Risks

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's liquidity positions. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if the development is rapid in improvement or deterioration of the issuer's liquidity positions on some drastic change in its financial management policy or relations with fund procurement sources, etc.

D) Related Parties' Status and Stance of Support/ Assistance for the Issuer

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the issuer's parent company or subsidiaries, guarantor or other providers of credit enhancement, the government of the issuer's business domicile or other related parties' status and stance of support/ assistance for the issuer. The resultant change of the credit rating is most likely by a notch, as JCR speculates, but possibly as much as a few notches if there is a major change on the part of related parties, such as replacement, disappearance, some drastic improvement/ deterioration of financial grounds/ balances, etc.

E) Rise and Fall in General Economy and Markets

The credit rating herewith presented could be changed if and when the assumptions made at the time of its determination turn out to be inaccurate with regard to the prospects of general economy and markets. JCR expects the change should be most likely by a notch but could be as much as a few notches, should the economy or the markets change so greatly.

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Information on the Representations, Warranties, and Enforcement Mechanisms of an Asset-backed Security as Required by Paragraph (a)(1)(ii)(N) of rule 17g-7

- The credit rating herewith presented is not for an ABS product, and hence no relevant issue.

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The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
RICOH LEASING COMPANY,	Issuer(Long-term)	April 19, 2004	AA-	
RICOH LEASING COMPANY,	Issuer(Long-term)	March 29, 2005	AA-	
RICOH LEASING COMPANY,	Issuer(Long-term)	June 30, 2006	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	September 7, 2007	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	October 14, 2008	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	October 9, 2009	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	July 29, 2010	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	October 6, 2011	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	October 15, 2012	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	September 24, 2013	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	October 24, 2014	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	November 19, 2015	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	November 8, 2016	AA-	Stable
RICOH LEASING COMPANY,	Issuer(Long-term)	January 11, 2018	AA-	Stable
RICOH LEASING COMPANY,	CP	April 19, 2004	J-1+	
RICOH LEASING COMPANY,	CP	March 29, 2005	J-1+	
RICOH LEASING COMPANY,	CP	June 30, 2006	J-1+	
RICOH LEASING COMPANY,	CP	September 7, 2007	J-1+	
RICOH LEASING COMPANY,	CP	October 14, 2008	J-1+	
RICOH LEASING COMPANY,	CP	October 9, 2009	J-1+	
RICOH LEASING COMPANY,	CP	July 29, 2010	J-1+	
RICOH LEASING COMPANY,	CP	October 6, 2011	J-1+	
RICOH LEASING COMPANY,	CP	October 15, 2012	J-1+	
RICOH LEASING COMPANY,	CP	September 24, 2013	J-1+	
RICOH LEASING COMPANY,	CP	October 24, 2014	J-1+	
RICOH LEASING COMPANY,	CP	November 19, 2015	J-1+	
RICOH LEASING COMPANY,	CP	November 8, 2016	J-1+	
RICOH LEASING COMPANY,	CP	January 11, 2018	J-1+	
RICOH LEASING COMPANY,	Shelf Registration	December 28, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.18	January 16, 2014	AA-	
RICOH LEASING COMPANY,	Bonds no.18	October 24, 2014	AA-	
RICOH LEASING COMPANY,	Bonds no.18	November 19, 2015	AA-	
RICOH LEASING COMPANY,	Bonds no.18	November 8, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.18	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.20	July 4, 2014	AA-	
RICOH LEASING COMPANY,	Bonds no.20	October 24, 2014	AA-	
RICOH LEASING COMPANY,	Bonds no.20	November 19, 2015	AA-	
RICOH LEASING COMPANY,	Bonds no.20	November 8, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.20	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.21	August 21, 2015	AA-	
RICOH LEASING COMPANY,	Bonds no.21	November 19, 2015	AA-	
RICOH LEASING COMPANY,	Bonds no.21	November 8, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.21	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.22	September 16, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.22	November 8, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.22	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.23	September 16, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.23	November 8, 2016	AA-	
RICOH LEASING COMPANY,	Bonds no.23	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.24	February 17, 2017	AA-	
RICOH LEASING COMPANY,	Bonds no.24	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.25	February 17, 2017	AA-	
RICOH LEASING COMPANY,	Bonds no.25	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.26	July 12, 2017	AA-	
RICOH LEASING COMPANY,	Bonds no.26	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.27	July 12, 2017	AA-	
RICOH LEASING COMPANY,	Bonds no.27	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.28	July 12, 2017	AA-	
RICOH LEASING COMPANY,	Bonds no.28	January 11, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.29	January 16, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.30	January 16, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.31	January 16, 2018	AA-	

The Historical Performance of the Credit Rating

Issuer Name	Issue Name	Publication Date	Rating	Outlook/Direction
RICOH LEASING COMPANY,	Bonds no.32	August 31, 2018	AA-	
RICOH LEASING COMPANY,	Bonds no.33	August 31, 2018	AA-	

Attestation Required by Paragraph (a)(1)(iii) of Rule 17g-7

I, Shozo Matsumura, have responsibility to this Rating Action and to the best of my knowledge:

- A) No part of the credit rating was influenced by any other business activities.
- B) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated.
- C) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

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Shozo Matsumura

General Manager of Financial Institution Rating Department

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